

**HAWTHORN ELEMENTARY BLEACHER REPLACEMENT
 BID SUMMARY & RECOMMENDATION**

Bids for the Hawthorn Elementary bleacher replacement were received on or before 9:00 a.m. on March 31, 2017, at Camdenton R-III School's Administration Building, 172 Dare Boulevard, Camdenton, Mo. 65020, at which time they were publicly opened.

Company	Contact	Address	City, State, Zip	Telephone	Bid
<i>Interkal LLC</i>	<i>Matt J. LaLonde VP Domestic & International Sales</i>	<i>5981 E. Cork Street</i>	<i>Kalamazoo MI 49048</i>	<i>269-349-1521</i>	<i>\$39,936 +Proposed Alternate Brackets, \$3,600 = \$43,536 Revised completion date of 9/8/2017</i>

***Recommend Interkal, Heartland Seating*



Camdenton R-III School District
Everyone Learning Every Day

PO Box 1409
Camdenton, MO 65020-1409
Phone: 573-346-9213 · Fax: 573-346-9211

Superintendent
Tim Hadfield, Ed.D.

Assistant Superintendents
Ryan Neal, Ed.D.
Julie Dill, Ed.D.

Request for Proposal

**HAWTHORN ELEMENTARY
TELESCOPING BLEACHER REPLACEMENT**

Bids will be accepted on or before 9:00 a.m. on March 31, 2017, at Camdenton R-III Public School's Administration Building, 172 Dare Boulevard, Camdenton, Mo. 65020, at which time they will be publicly opened. It is the sole responsibility of the bidder to insure timely delivery of the bid submittal. Offers by telegram, facsimile, or telephone will not be accepted. Direct all inquiries in writing to Kerry Dickemann, Director of Maintenance, at kdickemann@camdentonschools.org

By submission of a bid, the vendor understands that the award of the bid by the Camdenton R-III School District and any subsequent purchase orders and agreements shall constitute a binding and enforceable contract.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation or firm; or knowledge of any person submitting a bid for the same materials, supplies, or equipment, and is in all respects fair and without collusion or fraud. I agree to abide by all conditions of this bid; and I certify that I am authorized to sign this bid for the bidder.

Bidder certified that it satisfies all necessary legal requirements as an entity to do business with the School Board of Camdenton R-III Schools, Camdenton, Missouri.

Bidder Acknowledgement
A written original signature in ink is required.

Company Name Interkal LLC

Address 5981 E. Cork St. City Kalamazoo State MI Zip 49048

Telephone No. 269-349-1521 Fax No. 269-349-6530 Email Address mlalonde@interkal.com

Signature of Authorized Representative

Name (Typed or Printed) Matt J LaLonde, VP Domestic & International Sales

Date March 31, 2017

BOARD OF EDUCATION

Chris C. McElyea, President
Tom Williams, Member

Nancy A. Masterson, Vice President
Courtney R. Hulett, Member

Selynn Barbour, Treasurer
Laura Davis, Member

Jackie Schulte, Member
Linda Leu, Secretary

Time of Completion

The undersigned bidder proposes and agrees to commence work on a date specified and shall complete 100% of the work no later than July 31, 2017. If work cannot be completed by this date, contractor shall pay as liquidated damages the sum of \$1,000 for each working day the work is not completed thereafter.

Bid

Total Price for Completion of Project \$ 39,936.00

Please see attached scope of work for Completion Date

Submission of Bid

Respectfully submitted this 31st day of March, 2017.

By: Matt J LaLonde, VP Domestic & International Sales
Printed Name

By: 
Signature

Of: Interkal LLC
Company Name

Calendar of Events	
Feb. 24, 2017	Bid Release
March 24, 2017	Question Deadline, 3:00 p.m.
March 31, 2017	Submittal of Bid Deadline
April 3-4, 2017	Evaluation of Bid
April 10, 2017	Recommendation to Board (tentative)
April 11, 2017	Vendor Award Notification

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Interkal

Spectator Seating World Wide
www.interkal.com

Contracts made out to:	Mail Contracts and all correspondence to:	
Interkal, LLC 5981 E. Cork St. PO Box 2107 Kalamazoo, MI 49003	Heartland Seating, Inc. c/o Mark Schuchardt 11222 Johnson Drive Shawnee, KS 66203	Phone: 913-268-0069 Fax: 913-962-0803

PROJECT NAME: HAWTHORN ELEMENTARY
SCOPE OF WORK: TELESCOPIC BLEACHERS

DATE: MARCH 29, 2017

<p>◆ Two (2) banks of wall-attached, electrically powered, telescopic bleachers 5 rows x 78' with 10 ¼" rise per row, 24" row spacing and 10" Interkal Excel seat modules.</p> <ul style="list-style-type: none"> • Four (4) foot-level aisles with intermediate steps and self-storing aisle rails • Four (4) 1 row x 36" Permanent ADA notch outs without rails • Two (2) 1 row x 36" Recoverable ADA notch outs without rails • Two (2) self-storing end rails • Two (2) vinyl-end curtains <p>(208V, 3Phase) with disconnect responsibility of others. Electrical contractor to coordinate hook up from bleacher control box to power supply is required.</p>	
MATERIALS DELIVERED AND INSTALLED	\$39,936
<p>VOLUNTARY ALTERNATE</p> <p>◆ ADD: L Brackets – These provide additional support to the top two rows when spectators sit on the top rows when the bleachers are in a stacked position. See attached literature.</p>	+ \$3,600
<p>QUALIFIERS FOR THIS BID</p> <p>This bid is being submitted with the understanding that we cannot install these bleachers by July 31, 2017.</p> <p>Completion date of 9/8/2017 requires the following schedule</p> <ul style="list-style-type: none"> • 4/11/2107 – Receipt of Contract or Letter of Intent received in house • 4/12/2017- Approved Submittals with color selection received so that we can release the order to production. • 8/28/2017 – Week of bleacher shipment • 9/5/2017 – Installation Start Date • 9/8/2017 – Installation Completion Date <p>IF THERE ARE ANY CHANGES TO THE SCHEDULE ABOVE MADE BY EITHER THE OWNER OR OTHER SUBCONTRACTORS, HEARTLAND SEATING, INC. WILL NOT BE LIABLE FOR THE \$1,000/DAY LIQUIDATED DAMAGES.</p>	



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IMPORTANT – TERMS AND CONDITIONS:

This quotation shall be included by attachment with contract and is based on delivery third quarter (3rd) 2017 (quarterly pricing adjustments may apply). Quotation is subject to acceptance within 60 days of issuance. Allow 4 to 5 weeks for approval drawings upon receipt of contract, project manual and plans. Allow for field check and approval time, then 90 to 120 days lead time to delivery (or call to discuss fast track options, if needed). For installations onto wood floors with finish coat, allow minimum 10 days cure for water base finished and 21 days for oil base finished before receipt of bleachers for installation. Site and gym are to be accessible for unload, staging materials in gym and beginning installation upon receipt of materials to avoid delays and added handling/ storage charges. **Multiple moves, extra handling and or storage are not included.** Up to 45 days prior to delivery, orders may be pulled from production and rescheduled to Interkal's next available production date. Unless listed in the above scope "description" pricing does not include any miscellaneous licensing, permits, taxes or fees. Mandatory progress meetings shall be attended only when materials are on site as our installations generally occur at the end of the project.

Terms (unless specified otherwise): Materials, Net 30 days. Labor, 90% monthly estimate, balance upon completion. 1.5% per month to be charged on past due amounts. Applicable taxes must be added without proper exemption documents.

Should you wish to have any of the above conditions and terms altered or included with our bid, please call for revised quote. Thank you for the opportunity to be of service. Good luck with your project.

Sincerely,

Mark Schuchardt

Heartland Seating, Inc.

Sales Representative

DRAFT

About L-Brackets

Where L-Bracket supports are called out in a price quote, it indicates that the bleacher's top stack row is sagging. This is a common occurrence on low profile bleachers of six to eight rows or less. When bleachers are in a stacked position, they align, usually, under the second row from the top, unless there are wall columns creating an alignment under lower rows. When the bleachers are in this position, the seating is actually cantilevered from its support post. There is space between rows of up to $\frac{3}{4}$ ". When the bleachers open, the row below moves forward to support the seat above it.

If people climb or sit on the bleachers while they are stacked, the support arms that hold the seating in the cantilevered position will not bear the continued increased load and will sag onto the row below it. As the problem continues, the sag continues onto the subsequent lower rows. This creates drag when operating the bleachers, and eventually causes hang-ups, binding, and misalignment.

Heartland Seating, Inc. developed an L-shaped bracket that mounts to the wall and extends under the stack row. Think of it as a huge shelf bracket. By spacing these brackets under each bleacher section, it provides support under the stack row to help prevent sagging. It certainly cannot repeatedly hold an entire PE class, but it can hold occasional ball retrieval, or some observers watching a class or practice, or cheerleaders putting up signage, etc.

L-Brackets can be installed on newer or minimally damaged bleachers without any modification to the structure. If the damage has progressed, it is often necessary to straighten and square the supports before application, a more expensive alternative.

We recommend this modification for all bleachers of six to eight rows or less; they are just too easy to climb. We also recommend it for bleachers in front of balconies where students simply climb over the balcony onto the stacked bleachers. It is inexpensive bleacher insurance.

